

BRADY BRYAN, CEO

Experience

- Founder & CEO of BRAYN
- Licensed Attorney in California and Texas
- Deloitte alum
- Worked for an Engineering Firm for ~10 years

Specialization

- 10+ years Tax Credit & Incentive Expertise
- R&D Tax Credit Expert
- Business Software Implementation
- Quality Management

Education

- J.D. Southwestern Law School
- BBA, Management Sam Houston State University

Get in contact to learn more about BRAYN Consulting!





YONG JEON, TAX PARTNER

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- Education
 - LL.M., Tax Law Boston University
 - J.D. Syracuse University
 - B.A. Creighton University
- Experience
 - Deloitte / PWC
 - McKesson Corporation Tax Department
 - MA Department of Revenue Litigation Intern / Consultant
 - Tax Planning / Research / Tax Controversy
 - R&D Tax Credits / Tax Incentives

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(R&D) Research & Development is "Any attempt to solve a technical uncertainty for the creation of a new or improved product or service through experimentation"

- 41-year-old credit is now a permanent part of the tax code
- Federal Tax Benefit: 7% to 10% of Qualified Research Expenses (QRE)
- Dollar-for-Dollar reduction in tax liability
- Increases the Return on Investment
- General Rule: 1 Year Carryback; 20 Year Carryforward
- S Corps & Partnerships R&D tax credit flows through to the owners
- Many states offer an R&D tax credit

4-PART TEST FOR R&D QUALIFICATION

Business Component

Uncertainty

Process of Experimentation

Technological in Nature

QUALIFIED RESEARCH EXPENSES



SUPPLIES

CONTRACTORS

THIS IS AN ACTIVITIES-BASED CREDIT!



QUALIFIED RESEARCH EXPENSES

	Total Time Spent on R&D Activities		
Employees	Direct R&D Activities	R&D Supervision	R&D Support
Architects, Engineers, CAD, BIM, Designers			
Partners, Principals, VPs, Department Heads			
Project Managers, QA Engineers			
Interior Designers, UX Designers			

Legend:	Most	Mid	Least



ELECTRICAL CONTRACTOR CASE STUDY:

ltem	Average Annual Amount
Gross Revenues	\$ 37,650,000
Total Payroll	\$ 2,125,000
Qualified Research Expenses (QREs)	\$ 2,125,000
Net Federal Credits	\$ 138,000
Net State Credits	\$ 167,000
Total Net Federal and State Credits	\$ 305,000

EXAMPLE QUALIFIED ACTIVITIES:

- LEED or Energy Efficient Designs
- Electrical System Design
- Structure & Facility Design for Constructability
- Design & Testing of Temporary Services
- BI Modeling
- Development of Means & Methods for Electrical Installation
- Development & Improvement of Construction Equipment
- Specifications for Electrical Conduit Bending
- Calculations of Conduit Wire Overheating
- Means & Methods of Electrical Installation

<u>NEW!!!!</u> – IRS CHIEF COUNSEL MEMO

- Identify all the business components to which the I.R.C. § 41 research credit claim relates for that year.
- For each business component:
 - identify all research activities performed;
 - identify all individuals who performed each research activity; and
 - identify all the information each individual sought to discover.
- Provide the total qualified employee wage expenses, total qualified supply expenses, and total qualified contract research expenses for the claim year (this may be done using Form 6765, Credit for Increasing Research Activities).

Effective January 10, 2022 with 1-Year Transition Period \rightarrow 45 Days to Perfect Claim



IRC 174 Amortization Issue

- TCJA eliminated expensing 174 R&E costs starting 1/1/2022
- Expected to be extended or repealed before 2023, included in BBB Act and multiple standalone bills with bipartisan support

	Currently IRC § 174	Under TCJA amortization Domestic R&D	Under TCJA amortization Foreign R&D
R&D Expenditures	\$15 MIL	\$15 MIL	\$15 MIL
Amount deducted	\$15 MIL	\$3 MIL	\$1 MIL
Tax Rate	21%	21%	21%
Tax Benefit/Savings due to Deduction	\$3,150,000	\$630,000	\$210,000
Estimated R&D Credit	\$1,000,000	\$200,000*	\$0 (not in US)
Total Tax Benefit	\$4,150,000	\$830,000	\$210,000

179D ENERGY EFFICIENT INCENTIVE BASICS

Consulting

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	FEDERAL		
FOR BUILDINGS CONSTRUCTED	Any Open Tax Year		
VALUE	Up to \$1.80 per square foot federal tax deduction*		
QUALIFICATION	 Designers / Builders of Govt. Owned Buildings 	Subject to SOLRequires Allocation	
	 Commercial Building Owners 	 Subject to depreciation rules 	
ELIGIBLE QUALIFIED PROPERTY	HVAC / Hot WaterInterior LightingBuilding Envelope	New ConstructionRenovationAddition	
EXAMPLE QUALIFIED GOVERNMENT OWNERS	K-12 SchoolsLocal, City, County	State (Univ., etc.)GSA, Army Corp	
Certification	Requires certification by 3 rd party Professional Engineer		
*After 2020, adjusted for inflation (COLA)			

INFLATION REDUCTION ACT IMPACT TO 179D

179D Provision	Previous Law PIS Date Before 1/1/2023	IRA Changes PIS Date Starting After 12/31/2022	
MAX DEDUCTION	\$1.80/SF (\$1.88/SF in 2022)	\$2.50/SF to \$5.00/SF*, sliding scale	
ENERGY EFFICIENT REQUIREMENTS	50% better than ASHRAE 90.1 standard	25-50% better than ASHRAE 90.1 standard	
ENTITIES THAT CAN ALLOCATE 179D	Federal, State, or local government or a political subdivision thereof	 Government entities <u>PLUS</u> Indian tribal governments, Alaska Native Corporations, and <u>Tax-Exempt Entities (Hospitals, churches, etc</u>) 	

* Drops to \$0.50/SF to \$1.00/SF if IRS provides guidance on prevailing wage and apprentice requirements AND taxpayers fail to meet those requirements



45L ENERGY EFFICIENT HOME CREDIT

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FEDERAL INCENTIVE			
FOR HOMES SOLD/LEASED:	2006 through 2022		
VALUE	\$ 2,000 tax credit per home/unit		
ELIGIBLE TAXPAYERS	 Home Builders Residential Developers Manufacturers of Mobile Homes 		
EXAMPLE QUALIFIED PROPERTY	 Apartments Assisted Living Student Housing Assisted Living Assisted Living<!--</td-->		
QUALIFICATION	 Certification by third party HERS Rater Must own & have basis in property during construction 		

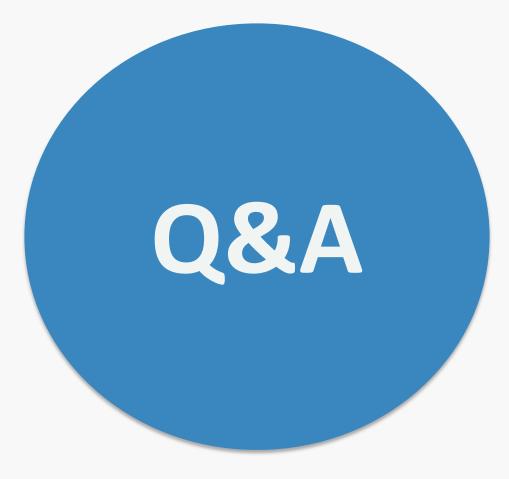
INFLATION REDUCTION ACT IMPACT TO 45L TAX CREDIT

TAXPAYER TYPE	PRIOR TO 12/31/2022	2023 - 2032 ENERGY STAR CERTIFIED	2023 - 2032 ZERO ENERGY READY CERTIFIED
SINGLE-FAMILY HOME BUILDER	As Is (extended to 2022)	\$2,500/home	\$5,000/home
MULTIFAMILY DEVELOPER	As Is (extended to 2022)	\$2,500/unit*	\$5,000/unit*
MANUFACTURED HOME BUILDER	As Is (extended to 2022)	\$2,500	\$5,000

*\$500/unit or \$1,000/unit if prevailing wage requirements NOT met













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